



2026 Sales Incentive Trip Contest Guidelines

Qualifying Century Automotive District Managers (DMs) and Account Development Managers (ADMs) will be invited to participate in the sales incentive trip contest for a chance to win a trip to London. Contest detail and guidelines are below.

Eligibility requirements

To qualify for the trip/award, the following eligibility requirements must be satisfied:

Status: Participation in this contest is limited to Acrisure PG District Managers (DMs) and Account Development Managers (ADMs) that are in good standing throughout the qualification period. MVPs and Sales Executives are excluded.

Minimum Performance: Should a District Manager (DM) or Account Development Manager (ADM) status change or performance deteriorate based upon measurable criteria, or the District Manager (DM) or Account Development Manager (ADM) fails to meet qualifying thresholds, Century Automotive Service Corporation, in its sole discretion, may, at any point during the contest period, determine that the District Manager (DM) or Account Development Manager (ADM) is not eligible to participate in this contest.

Qualification period

The period during which a District Manager (DM) or Account Development Manager (ADM) may qualify for the contest will run from July 1, 2025, through December 31, 2025.

Assessment, winning, award

APG-Century Sales contest: Top 3 producers by total points and their guest of honor will receive a trip to London England.

When: Contest runs between July 1, 2025, thru December 31, 2025

Who is eligible: All District Managers (DMs) and Account Development Managers (ADMs)

How to win:

- Must be a new store or new product enrolled within the contest period, any product will be considered new if there was zero production in the last 12 months.
- All New Acquisitions minimum average production of 15 contracts per product for active months to qualify
- Points calculated by: New Products for current accounts (or zero production prior 12 months), New Acquisitions, New Product installations
- RFL/RFY per Rooftop capped at 6 per group, 3000 max points per account
- New Franchise/Independent and New Multipoint Group bonus points only added if there was zero production last 12 months
- Remitted contracts only less flat cancellations

New Product Enrollment	Point Value
Platinum Shield	20
VSC	10
Bundles	5
Ancillary	3
LW/LWA	5
Maintenance	1

Bonus Points	
RFL/RFY per rooftop	500
New Store single point	1000
New Multipoint Group	2000

- **Platinum Shield** = Platinum Shield
- **VSC** = Century Service, Century Service Plus, Technology and Select Care
- **Bundle** = KARR Guard, KARR Guard Choice, KARR Guard Plus, KARR Guard Premier, KARR Guard Tire & Wheel
- **Ancillary** = Smart Key, Century Tire & Wheel, Century Tire and Wheel + Cosmetic, Paintless Dent Repair, KARR Guard Windshield, Appearance Protection thru Century
- **Maintenance** = Maintenance Plus
- All points are stackable
- Multi Point Group = 2 or more stores

Contest examples

Example 1	Program PTS	Example 2	Program PTS	Example 3	Program PTS
20 Platinum Shield =	400	100 Platinum Shield =	2000	200 Platinum Shield =	4000
100 VSC =	1000	600 VSC =	6000	250 VSC =	2500
80 Bundles =	400	300 Bundles =	1500	0 Bundles =	0
70 Ancillary =	210	1000 Ancillary =	3000	0 Ancillary =	0
500 LWA =	2500	100 LWA =	500	1500 LWA =	7500
0 Maintenance =	0	3000 Maintenance =	3000	0 Maintenance =	0
Bonus Points		Bonus Points		Bonus Points	
1 RFL/RFY	500	4 RFL/RFY	2000	0 RFL/RFY	0
1 New single point	1000	0 New single point	0	1 New single point	1000
0 Group	0	1 Group	2000	0 Group	0
Total	6010	Total	20000	Total	15000

Legal & taxes: The value of any of the prizes may be subject to legal/fiscal requirements under Federal and/or State laws (including all IRS 1099 reporting requirements). It is the winner's responsibility to account for those requirements and pay appropriate federal and state taxes accordingly.

Prize/trip/award: Each trip awarded to a Winner is for two individuals only, and one of these individuals must be the Winner. A winner must be in good standing with Century Automotive Service Corporation as of the close of the qualification period. Each individual accompanying the Winner on the trip must be at least age eighteen (18) years as of the Sales Incentive Trip Date. No partial trips will be awarded. Trips are not transferable.

Winner announcement: Century Automotive Service Corporation will announce contest Winners directly by mail, email, telephone, or other reasonable means of communication. Winners will be announced no later than May 1, 2026.